

Top 20 Tools

Snap-on Equipment Wins Top 20 Honor with BFH 800

Snap-on Equipment's newest addition to its suite of productivity tools, the BFH 800, has been named to Motor Magazine's Top 20 Tools for 2007. Each year the editorial staff at Motor Magazine recognizes 20 tools for the features and benefits they possess in assisting technicians with service performance and productivity.

"We are honored that the BFH 800 has been chosen to receive this award, and proud that this equipment was selected based on its ability to optimize and simplify the service performance of technicians," said Mike Alusick, product manager for Wheel Balancers at Snap-on Equipment.

The BFH 800 builds on a strong heritage of pioneering the best in imaging technology, and continues the legacy established by John Bean in 1996 with the development of the first imaging alignment system. This imaging technology is now available in wheel service, and once again the John Bean brand is synonymous with a ground-breaking first.

What distinguishes the BFH 800 from other balancers on the market? **EVERYTHING.**

The BFH 800 requires no manual measurements. The entire process of balancing your customer's wheels is fully automatic, removing any chance for operator error. In less than 10 seconds the technician has a reliable and accurate balance, performed in three easy steps.

The first step is placing the wheel on the shaft. The BFH 800 automatically and securely clamps the wheel to the shaft. Next, lower the safety hood. With a combination of laser imaging and sonic sensors the BFH 800 automatically captures a real time 3D image, while recording and analyzing static and dynamic force measurements. Patented technology uses a laser dot to guide the operator to the precise weight application point, giving the BFH 800 superior accuracy.

The entire process is hands-free. Businesses never have to worry about cosmetic damage to rims caused by manual clamping. In an industry where tires and rims can be a major part of vehicle investment, and balancing these wheels is an important part of your business, why trust them to anything other than the best? The award-winning BFH 800 produces accurate results in less time than any other balancer in the industry, saving your businesses time and money.

We are proud to have produced a winner.

Are you balancing with a winner?



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Snap-on Equipment Offers Complete Suite of Weight Saving Technologies

Snap-on Equipment Reduces Weight Cost with an Industry First: Weight Tracking Software Weight Wizard

Once again Snap-on Equipment has advanced industry standards to bring the latest in productivity technology and savings to its customers. The company's exclusive patent pending Weight Management System for wheel balancers, the innovative new Weight Wizard, puts weight management a screen away from shop owners.



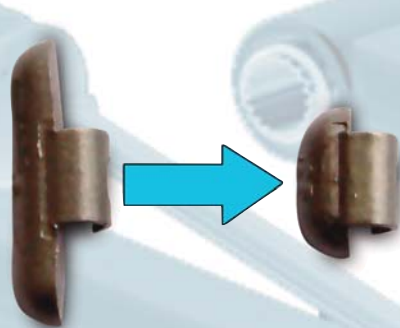
The Wizard automatically records weight type and amount when the wheel is unclamped. This historical usage information is saved to a system file and can be retrieved at any time; a feature that can save you thousands of dollars a year.



By tailoring weight purchases to actual usage and location, businesses can effectively avoid excess expense and eliminate the waste accumulated by unused weights. Tracking will allow businesses to see patterns of usage and become an essential tool for smarter purchase decisions.

With environmental and health concerns dictating changes in weights from lead to steel, the cost of your wheel weights is increasing. Weight Wizard is an effective and simple way to offset additional costs businesses may incur due to these changes. This money-saving feature is available exclusively in Snap-on Equipment's John Bean BFH 1000 and 800 model balancers.

Complete Your Savings on Weight Management with WeightMiser Technology New Technology Saves Time and Money



Customers can take advantage of increased savings with the combined use of Snap-on Equipment's Weight Wizard and the new WeightMiser. The WeightMiser is a new feature that offers shop owners the opportunity to save on each balance their business performs. It is operator activated and allows users to customize service to fit the needs of their customer and their business.

When activated, the feature uses a smaller amount of corrective weight to bring imbalances to levels undetectable by drivers. Shop owners experience tremendous savings on weight purchases without compromising quality service to customers. This feature also increases productivity with fewer re-spins required for reliable results.

The WeightMiser feature takes advantage of the advanced design of Snap-on Equipment's balancers to offer optimal savings potential to one of the most profitable areas of many shops.



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Manheim Chooses Snap-on Equipment //

World's Largest Auto Recon Center Outfitted with Snap-on Equipment



Manheim Auto Auction in Manheim, Pa. celebrated its grand opening April 19. The 200,000-square-foot facility is home to the largest recon center in the world, and a large array of new shop equipment from John Bean.

“We use 2-post and 4-post lifts, tire balancers, and your latest alignment equipment,” said Bryan Allison, assistant general manager. “Pretty much our entire shop is outfitted with Snap-on based equipment.”

With 19 different service bays, Manheim runs between 10,000 and 18,000 cars per week through its sale. The company looks for equipment that can stand up to the demanding needs of their business.



“We can service as many as 150 to 200 cars per day, depending on what work needs to be done. We look for superb service and equipment that will last quite a while,” Allison said.

Manheim began using Snap-on Equipment’s John Bean products in its facility about five years ago.

“I was introduced to Steve Serio in National Account Sales, and he has always done us right and hands down delivers outstanding service. We service all major manufacturers here and have the largest base of customers from coast to coast in the auction industry. It is very important that we put the proper resources and tools in front of our employees to provide the best service possible.”

John Bean 18K Two-Post Lifts //

John Bean Introduces 18K Lift Into Its Impressive 2-Post Line

Two-post lifts offer versatility to shops by accommodating various shop layouts and accommodating the larger vehicles that your shop may see. John Bean proudly introduces the heavy duty 18K Twin Post to add even more versatility to its 2-post lift line. With the same large profile one piece column construction as other twin posts in the line, the 18K also includes a heavy duty bolt on the tower extension and the overhead beam for increased strength and long-term durability. Ultra High Molecular Weight (UHMW) polyethylene carriage slide bearings guarantee smooth operation, while the super-sized low profile telescoping arms provide optimal performance and versatility. Available as a symmetric style or truck lift, the 18K is ALI certified by ETL.



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Snap-on Equipment Participates in First U.S. Certified Autopromotec



BOLOGNA, Italy – The 22nd edition of the Autopromotec Show represented the first time in the 44 - year history of the show that the exhibit received U.S. Trade Fair Certification, and Snap-on Equipment was a part of this historic trade moment.

The Certification Program selects overseas trade shows that offer the best marketing venue to U.S. exhibitors, and from May 23-27, Snap-on Equipment's participation allowed its products to be presented to the more than 93,000 industry professionals from across the world.

Participants gathered at the Bologna Trade Fair Center to take part in the most specialized international showcase of products & equipment for the automotive industry.



At this year's show, Snap-on Equipment products were showcased in the booth of our Italian distributor, Aratek. The John Bean products were shown to a very positive response, just miles from the Snap-on Equipment manufacturing facility in Corregio, Italy.

Patented Performance: Increase Productivity With Wheel Dimensioning Plus

John Bean's V3D aligners have more money-saving features than any other brand in the industry. These features include Wheel Dimensioning Plus, a patented software that can save your shop time and money.

The exclusive Wheel Dimensioning Plus system uses high-resolution cameras to create three-dimensional models of the vehicle plane, wheel planes and the axis spindle of each tire. The system then uses the 3-D model to calculate the distance between the axis from driver side to rear-right passenger and front passenger to rear-left passenger, thus creating a "criss-cross" pattern of measurement. These measurements should be equal, if not, this is a strong indication that your customer's vehicle has experienced frame damage (usually the result of a wreck). If repairs must be done before alignment can be achieved, the operator is aware of this before alignment is attempted, not after or during the job. **Knowing this saves you time and money, and no other product has anything like it!**

