2018 CONWAY TRAINING SCHEDULE			Monthly Webexes JBC (12)	Monthly Webexes Hofmann (12)	Monthly Training Review	Sales Developer Bi- weekly Review	JBC SALES TRAINING (5)	HOFMANN NEW REPS (4)	Service Webexes (Burst)	Service Training All Brands (4)	Lift Installer Training All Brands (4)	TRADE SHOWS	Customer Service (4)	Tech Support (4)	Factory Employee Product Cross Training (1)	Latin America Hofmann / JBC (2)	
J	IANUARY 2018			Q1													
Wed 1/18/17	Thu 1/19/17	2 days															
Wed 1/3/18	Sat 1/6/18	4 days															
Mon 1/8/18	Sat 1/13/18	6 days															
Wed 1/10/18	Wed 1/10/18	1 day															
Thu 1/11/18	Thu 1/11/18	1 day															
Mon 1/15/18	Sat 1/20/18	6 days															
Wed 1/17/18	Wed 1/17/18	1 day															
Wed 1/17/18	Wed 1/17/18	1 day															
Wed 1/17/18	Wed 1/17/18	1 day															
Fri 1/19/18	Fri 1/19/18	1 day															
Wed 1/24/18	Wed 1/24/18	1 day															
Wed 1/24/18	Wed 1/24/18	1 day															
Mon 1/29/18	Mon 1/29/18	1 day															
Mon 1/29/18	Sat 2/3/18	6 days															
Tue 1/30/18	Tue 1/30/18	1 day															
F	EBRUARY 2018		l														
Mon 2/5/18	Sat 2/10/18	6 days															
Wed 2/7/18	Wed 2/7/18	1 day															
Thu 2/8/18	Thu 2/8/18	1 day															
Fri 2/9/18	Mon 2/12/18	2 days															
Mon 2/12/18	Sat 2/17/18	6 days															
Wed 2/14/18	Wed 2/14/18	1 day															
Mon 2/19/18	Sat 2/24/18	6 days															
Wed 2/21/18	Wed 2/21/18	1 day															
Wed 2/21/18	Wed 2/21/18	1 day															
Wed 2/21/18	Wed 2/21/18	1 day															
			· ·	,	u u			u .	!			u .	u .	!	!	u .	
	MARCH 2018	E deve											NADA				
Mon 3/5/18	Fri 3/9/18	5 days															
Wed 3/7/18 Thu 3/8/18	Wed 3/7/18	1 day															
	Thu 3/8/18	1 day															
Mon 3/12/18	Fri 3/16/18	5 days															
Wed 3/14/18	Wed 3/14/18	1 day															
Sun 3/18/18	Fri 3/23/18	6 days											NADA				
Mon 3/19/18	Wed 3/28/18	8 days											MADA				
Wed 3/21/18	Wed 3/21/18	1 day									1						
Wed 3/21/18	Wed 3/21/18	1 day									1						
Fri 3/23/18	Fri 3/23/18	1 day															
Fri 3/30/18	Sat 3/31/18	2 days					1				1				<u> </u>		

2018 CONWAY TRAINING SCHEDULE		Monthly Webexes JBC (12)	Monthly Webexes Hofmann (12)	Monthly Training Review	Sales Developer Bi- weekly Review	JBC SALES TRAINING (5)	HOFMANN NEW REPS (4)	Service Webexes (Burst)	Service Training All Brands (4)	Lift Installer Training All Brands (4)	TRADE SHOWS	Customer Service (4)	Tech Support (4)	Factory Employee Product Cross Training (1)	Latin America Hofmann / JBC (2)		
	APRIL 2018			Q2	-												
Mon 4/2/18	Sat 4/7/18	6 days															
Mon 4/2/18	Tue 4/3/18	2 days															
Mon 4/2/18	Sat 4/7/18	6 days															
Wed 4/4/18	Wed 4/4/18	1 day															
Mon 4/9/18	Fri 4/13/18	5 days															
Wed 4/11/18	Wed 4/11/18	1 day															
Thu 4/12/18	Thu 4/12/18	1 day															
Tue 4/17/18	Tue 4/17/18	1 day															
Wed 4/18/18	Wed 4/18/18	1 day															
Wed 4/18/18	Wed 4/18/18	1 day															
Wed 4/18/18	Wed 4/18/18	1 day															
Wed 4/25/18	Wed 4/25/18	1 day															
MAY2018																	
WAY2018 Wed 5/2/18	Wed 5/2/40	1 day															
	Wed 5/2/18	1 day															
Mon 5/7/18	Sat 5/12/18	6 days															
Wed 5/9/18	Wed 5/9/18	1 day															
Thu 5/10/18	Thu 5/10/18	1 day															
Wed 5/16/18	Wed 5/16/18	1 day															
Wed 5/16/18	Wed 5/16/18	1 day															
Wed 5/16/18	Wed 5/16/18	1 day															
Wed 5/16/18	Wed 5/16/18	1 day															
Wed 5/16/18	Wed 5/16/18	1 day															
Wed 5/16/18	Wed 5/16/18	1 day															
Fri 5/18/18	Wed 5/23/18	4 days															
Wed 5/23/18	Wed 5/23/18	1 day															
Thu 5/24/18	Fri 5/25/18	2 days															
Mon 5/28/18	Mon 5/28/18	1 day															
Tue 5/29/18	Fri 6/1/18	4 days															
Wed 5/30/18	Wed 5/30/18	1 day	l								L			L			l
JUNE 2018							, ,										
Mon 6/4/18	Fri 6/8/18	5 days									1						
Sun 6/10/18	Fri 6/15/18	6 days															
Mon 6/11/18	Fri 6/15/18	5 days															
Wed 6/13/18	Wed 6/13/18	1 day															
Wed 6/13/18	Wed 6/13/18	1 day															
Thu 6/14/18	Thu 6/14/18	1 day									ļ						
Mon 6/18/18	Fri 6/22/18	5 days									ļ						
Mon 6/18/18	Fri 6/22/18	5 days															
Wed 6/20/18	Wed 6/20/18	1 day															
Wed 6/27/18	Wed 6/27/18	1 day															
Wed 6/27/18	Wed 6/27/18	1 day															

2018 CONWAY TRAINING SCHEDULE			Monthly Webexes JBC (12)	Monthly Webexes Hofmann (12)	Monthly Training Review	Sales Developer Bi weekly Review	JBC SALES TRAINING (5)	HOFMANN NEW REPS (4)	Service Webexes (Burst)	Service Training All Brands (4)	Lift Installer Training All Brands (4)	TRADE SHOWS	Customer Service (4)	Tech Support (4)	Factory Employee Product Cross Training (1)	Latin America Hofmann / JBC (2)	
JULY 2018				Q3	-												
Mon 7/2/18	Fri 7/6/18	5 days															
Wed 7/4/18	Wed 7/4/18	1 day															
Thu 7/5/18	Fri 7/6/18	2 days															
Mon 7/9/18	Fri 7/13/18	5 days															
Wed 7/11/18	Wed 7/11/18	1 day															
Wed 7/11/18	Wed 7/11/18	1 day															
Thu 7/12/18	Thu 7/12/18	1 day															
Mon 7/16/18	Mon 7/23/18	6 days															
Wed 7/18/18	Wed 7/18/18	1 day															
Mon 7/23/18	Mon 7/23/18	1 day															
Tue 7/24/18	Tue 7/24/18	1 day															
Wed 7/25/18	Wed 7/25/18	1 day															
Wed 7/25/18	Wed 7/25/18	1 day															
Thu 7/26/18	Fri 7/27/18	2 days											SFC				
Mon 7/30/18	Sat 8/4/18	6 days															
AUGUST 2018]														
Tue 8/7/18	Mon 8/13/18	5 days											SFC				
Wed 8/8/18	Wed 8/8/18	1 day															
Thu 8/9/18	Thu 8/9/18	1 day															
Wed 8/15/18	Wed 8/15/18	1 day															
Wed 8/15/18	Wed 8/15/18	1 day															
Mon 8/20/18	Fri 8/24/18	5 days															
Wed 8/22/18	Wed 8/22/18	1 day															
Wed 8/22/18	Wed 8/22/18	1 day															
Mon 8/27/18	Fri 8/31/18	5 days															
Thu 8/30/18	Fri 8/31/18	2 days															
SEPTEMBER 2	018																
Mon 9/3/18	Mon 9/3/18	1 day															
Tue 9/4/18	Fri 9/7/18	4 days															
Wed 9/5/18	Wed 9/5/18	1 day															
Fri 9/7/18	Fri 9/7/18	1 day															
Mon 9/10/18	Fri 9/14/18	5 days															
Wed 9/12/18	Wed 9/12/18	1 day															
Thu 9/13/18	Thu 9/13/18	1 day															
Mon 9/17/18	Sat 9/22/18	6 days															
Wed 9/19/18	Wed 9/19/18	1 day															
Wed 9/19/18	Wed 9/19/18	1 day															
Wed 9/19/18 Wed 9/26/18	Wed 9/19/18 Wed 9/26/18	1 day								l							

2018 CONWAY TRAINING SCHEDULE			Monthly Webexes JBC (12)	Monthly Webexes Hofmann (12)	Monthly Training Review	Sales Developer Bi- weekly Review	JBC SALES TRAINING (5)	HOFMANN NEW REPS (4)	Service Webexes (Burst)	Service Training All Brands (4)	Lift Installer Training All Brands (4)	TRADE SHOWS	Customer Service (4)	Tech Support (4)	Factory Employee Product Cross Training (1)	Latin America Hofmann / JBC (2)	
OCTOBER 2018				Q4													
Wed 10/3/18	Wed 10/3/18	1 day															
Mon 10/8/18	Fri 10/12/18	5 days											SEMA				
Mon 10/8/18	Tue 10/9/18	2 days															
Tue 10/9/18	Tue 10/9/18	1 day															
Wed 10/10/18	Wed 10/10/18	1 day															
Thu 10/11/18	Thu 10/11/18	1 day															
Mon 10/15/18	Mon 10/22/18	6 days															
Wed 10/17/18	Wed 10/17/18	1 day															
Wed 10/17/18	Wed 10/17/18	1 day															
Wed 10/17/18	Wed 10/17/18	1 day															
Tue 10/23/18	Mon 11/5/18	10 days											6				
Thu 10/25/18	Sun 11/4/18	8 days											7				
Wed 10/31/18	Wed 10/31/18	1 day															
NOVEMBER 20	18																
Thu 11/8/18	Thu 11/8/18	1 day															
Mon 11/12/18	Sat 11/17/18	6 days															
Wed 11/14/18	Wed 11/14/18	1 day															
Wed 11/14/18	Wed 11/14/18	1 day															
Mon 11/19/18	Fri 11/23/18	5 days															
Wed 11/21/18	Wed 11/21/18	1 day															
Thu 11/22/18	Thu 11/22/18	1 day															
Fri 11/23/18	Sat 11/24/18	2 days															
Fri 11/23/18	Fri 11/23/18	1 day															
Wed 11/28/18	Wed 11/28/18	1 day															
Wed 11/28/18	Wed 11/28/18	1 day															
DECEMBER 201	8																
Mon 12/3/18	Fri 12/7/18	5 days															
Wed 12/12/18	Wed 12/12/18	1 day															
Thu 12/13/18	Thu 12/13/18	1 day															
Thu 12/13/18	Thu 12/13/18	1 day															
Wed 12/19/18	Wed 12/19/18	1 day															
Wed 12/19/18	Wed 12/19/18	1 day															
Mon 12/24/18	Tue 12/25/18	2 days															
Tue 12/25/18	Wed 12/26/18	2 days															
Wed 12/26/18	Wed 12/26/18	1 day															
Wed 12/26/18	Fri 12/28/18	3 days															