



## SHORTEN THE LEARNING CURVE

NEXT-GENERATION **USER INTERFACE WITH** INTELLIGENT PREDICTIVE ALIGNMENT FLOW FOR EASY OPERATION BY ANY TECH



## Who We Are

Snap-on Incorporated is a leading global innovator, manufacturer and marketer of:

•TOOLS
•EQUIPMENT
•DIAGNOSTICS

• REPAIR INFORMATION AND SYSTEMS SOLUTIONS

### for professional users performing critical tasks WHERE SECOND BEST IS NOT AN OPTION



Products and services include:

- HAND AND POWER TOOLS
- •TOOL STORAGE
- DIAGNOSTICS SOFTWARE
- INFORMATION AND MANAGEMENT SYSTEMSSHOP EQUIPMENT

#### 

## **OUR WORLDWIDE FOOTPRINT**

GLOBAL

#### PRODUCT MANUFACTURING PRODUCT DEVELOPMENT DISTRIBUTION ENGINEERING TRAINING





## THINK BIG

# SNAP-ON IS THE LARGEST AUTOMOTIVE EQUIPMENT MANUFACTURER IN THE WORLD

We help more people daily, with critical task solutions worldwide, than any other automotive service equipment company



## **OUR PARTNERS WORLDWIDE**





## **OUR LEGACY**

#### Patents

Method and apparatus for determining the alignment of motor vehicle wheels US 5535522 A

#### ABSTRACT

An apparatus for determining the alignment of a motor vehicle's wheels and including targets (22L, 22R, 24L, 24R) which either form part of the wheels or are attached thereto, an optical sensing means such as a television camera (30) for viewing the targets, an electronic processing means (32) connected to the optical sensing means for processing the target images to determine wheel alignment, and a display means (34, 36) for displaying the alignment information. The optical sensing means (30) views a target located on each wheel and forms an image of each target. Electronic signals corresponding to each of the images are transferred to the electronic processing means (32) which correlates the perspective image of each of the targets with the true shape of each target. In so doing, the processor (32) relates the dimensions of certain known geometric elements (62, 63) of the target with the dimensions of corresponding elements in the perspective image and calculates the alignment of

the wheels of the vehicle.

certain known geometric elements (62, 63) of the target with the dimensions of corresponding elements in the

Publication number Publication type Application number PCT number Publication date Filing date Priority date ? Fee status ?	US5535522 A Grant US 08/122,550 PCT/US1993/008333 Jul 16, 1996 Sep 3, 1993 Sep 4, 1992 Paid					
Also published as	CA2143844A1, 7 More »					
Inventors	Bernie F. Jackson					
Original Assignee	Jackson; Bernie F.					
Export Citation	BiBTeX, EndNote, RefMan					
Patent Citations (3), Referenced by (146), Classifications (11), Legal Events (6)						

External Links: USPTO, USPTO Assignment, Espacenet



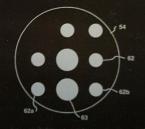
UNITED STATES PATENT Granted on July 16, 1996 to

Snab-on Equipment

#### 5,535,522 METHOD AND APPARATUS FOR DETERMINING THE ALIGNMENT OF TOP VEHICLE WHEEL

#### INVENTOR: Bernie F. Jackson, Los Gatos, CA

aratus for determining the alignment of a motor vehicle's and including targets which either form part of the wheels The optical sensing means views a target located on each wheel and forms an image of each target. Electronic signals ing to each of the images are tran red to the processing means which correlates the perspective image of each of the targets with the true shape of each target. In so doing, the processor relates the dimensions of certain known geometric elements of the target with the dimensions of corresponding elements in the perspective image and calculates the alignment of the wheels of the vehicle.



**United States Patent** 

intion throughout the United States of America for the

Director of the U.S. Patent and Trademark Office



### **OUR COMPETITORS USE OUR TECHNOLOGY**

Publication number	US5535522 A
Publication type	Grant
Application number	US 08/122,550
PCT number	PCT/US1993/008333
Publication date	Jul 16, 1996
Filing date	Sep 3, 1993
Priority date ⑦	Sep 4, 1992
Fee status ⑦	Paid
Also published as	CA2143844A1, 7 More »
Inventors	Bernie F. Jackson
Original Assignee	Jackson; Bernie F.
Export Citation	BiBTeX, EndNote, RefMan

Patent Citations (3), Referenced by (146), Classifications (11), Legal Events (6)

External Links: USPTO, USPTO Assignment, Espacenet





IS PRODUCT COVERED BY THE FOLLOWING U.S FOREIGN EQUIVALENTS:

 5.375.335
 5.598.357
 6.064.750
 6.263.322
 6.684.516
 7.040.025

 5.388.057
 5.675.515
 6.064.927
 6.298.284
 6.754.562
 7.043.396

 5.488.471
 5.724.128
 6.134.792
 6.427.346
 6.796.036
 7.100.289

 5.513.439
 5.774.361
 6.178.458
 6.442.460
 6.799.376
 7.136.728

 5.528.496
 5.870.315
 6.214.134
 6.498.959
 6.917.417
 7.289.020

 5.553.389
 5.937.365
 6.252.973
 6.556.904
 7.000.326
 7.382.913

WIS PRODUCT MAY SE LICENSED UNDER U.S. PATENT NUMBERS:

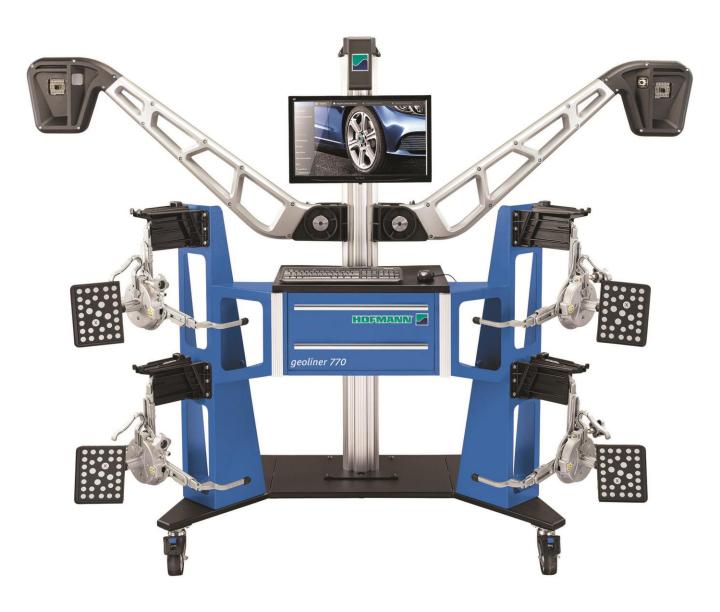
5,535,522 5,724,743

Publication number Publication type Application number Publication date Filing date Priority date ⑦ Fee status ⑦	US5724743 A Grant US 08/544,378 Mar 10, 1998 Oct 10, 1995 Sep 4, 1992 Paid
Also published as	CA2232534A1, 10 More »
Inventors	Bernie Fergus Jackson
Original Assignee	Snap-On Technologies, Inc.
Export Citation	BiBTeX, EndNote, RefMan
Patent Citations (17), Refe Legal Events (6)	renced by (152), Classifications (10),

External Links: USPTO, USPTO Assignment, Espacenet



## **FAST, EASY TO USE** Built from the ground up for **SPEED**, with mobility, flexibility, and productivity in mind





## WE'VE MADE IT EASY TO MOVE

- 4 swivel casters with brakes
- Lightweight platform
- Compact design

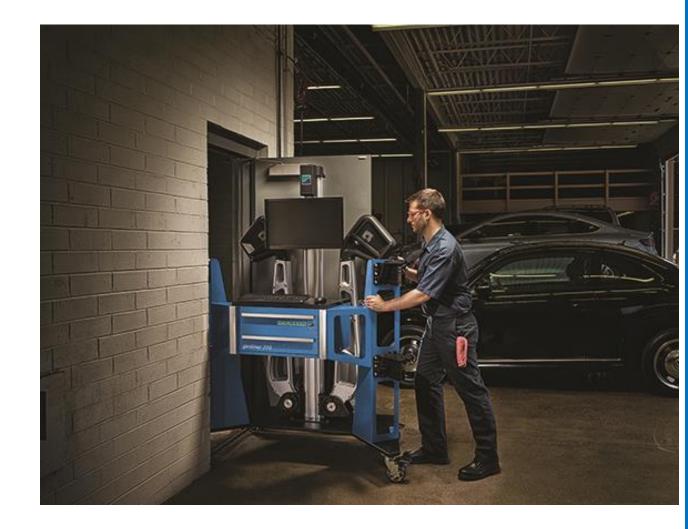
Perform alignment checks in one bay (built-in fast alignment check)

Align the cars in another bay





- SLIM DESIGN
- Fits through a standard commercial door
- Gives you more floor space than ever before
- Rolls nicely in a standard bay





Low profile enhances the stability when moving the unit to another rack inside a crowded shop

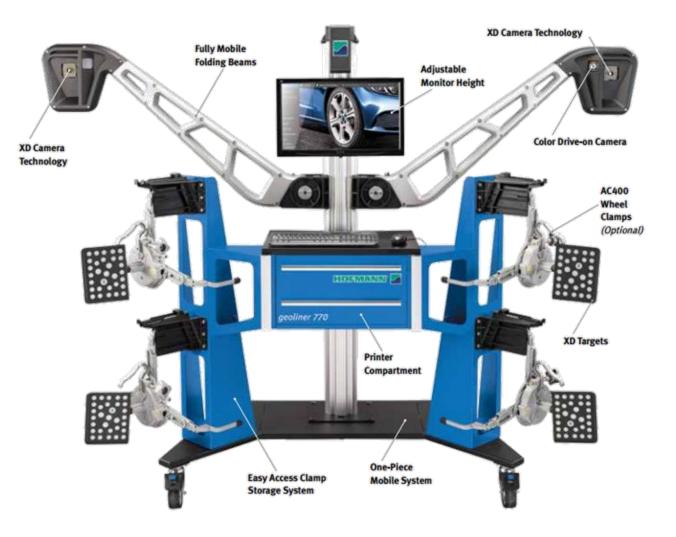
Unit is shown in transport mode, camera beam folded and retracted.





### UNIQUE AND PATENTED 3 CAMERA SYSTEM

- Eliminates periodic system calibration
- Lower yearly maintenance cost
- Faster return on investment
- Better wheel alignments

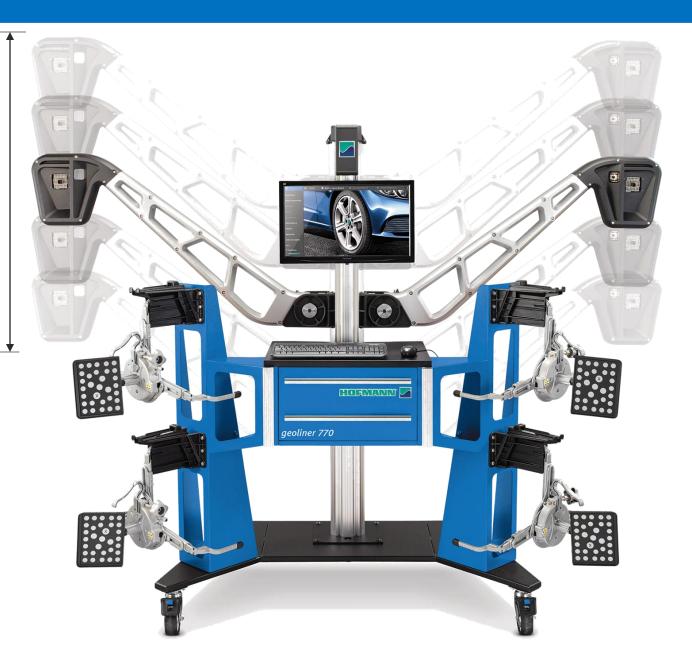






Camera height automatically adjust to the vehicle height when the alignment platform is elevated or lowered

- Increase productivity
- Faster alignment time
- Less walking back and forth between the car and the console

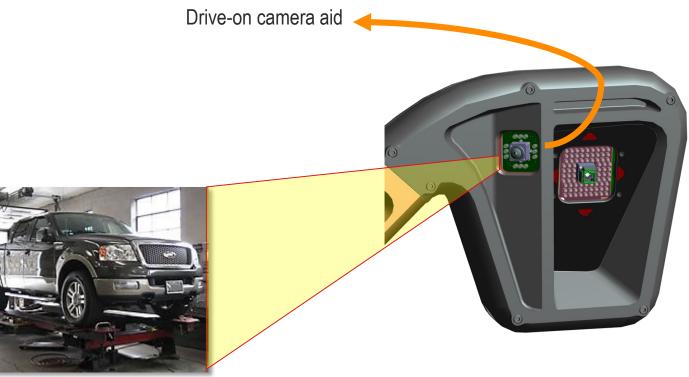






Color drive-on camera aids assists the technician in properly positioning of the vehicle on the alignment rack without any help

Take a picture of the car and put in on the final alignment report



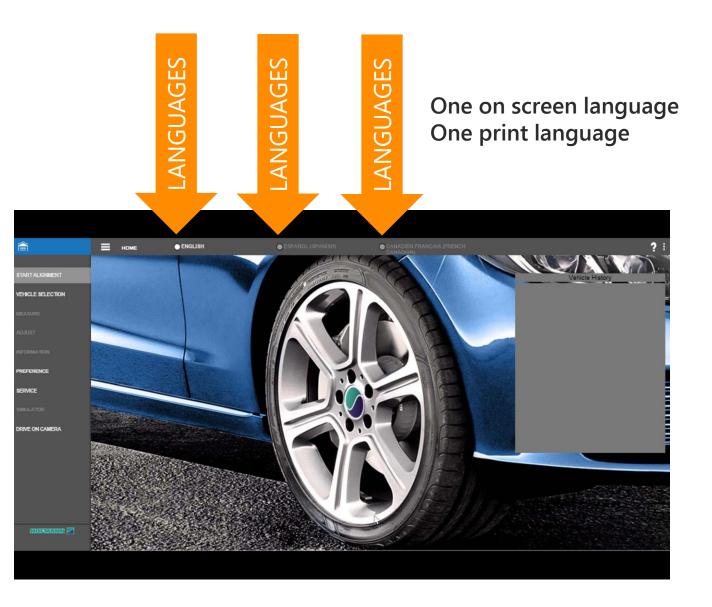
#### Productivity tool | saves time



## **geoliner770** IMAGING ALIGNER Language Selection

Multiple languages of your choice, are conveniently positioned on the top tool bar for simple and fast selection

Chose one language for display while using another for printing



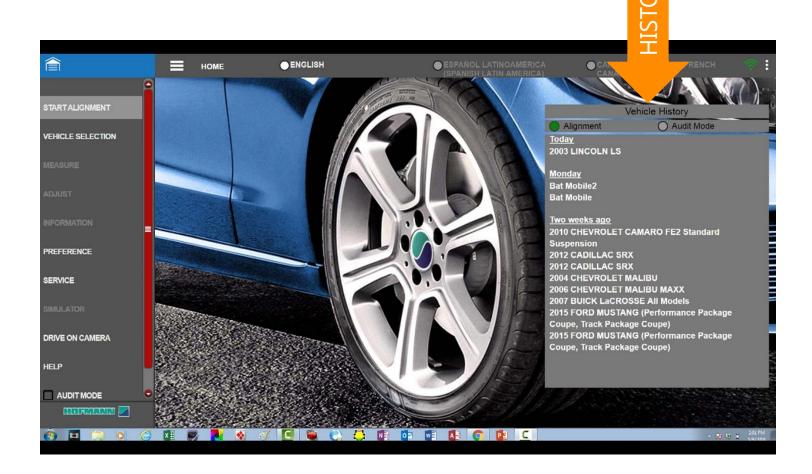


## **geoliner770** IMAGING ALIGNER Vehicle Selection

#### 3 methods of selecting the car

VIN reader (linear and QR codes)
 Manual (Make, Model, Model Year)
 From the vehicle history file

- Faster vehicle selection
- Manual entry has predictable search



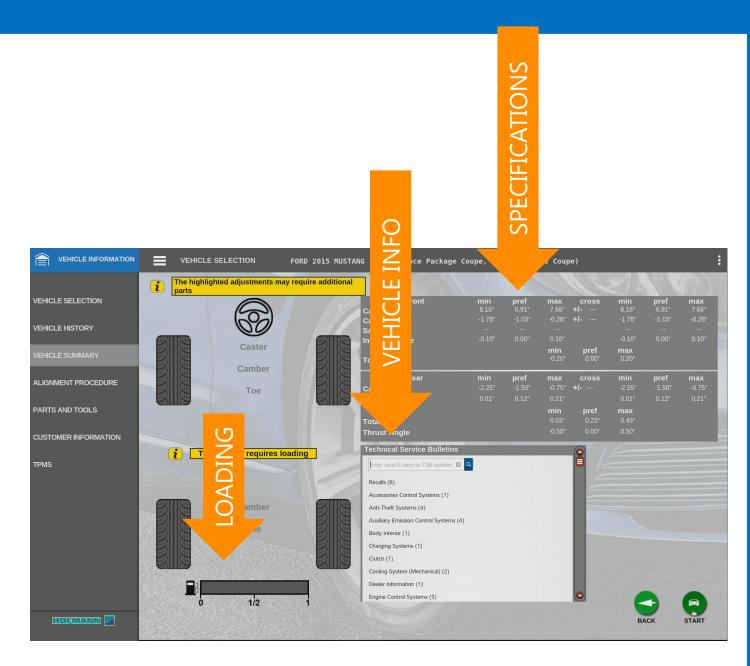




Alignment specifications

TSB' Recalls Info

Special pre-alignment requirements





**CONNECTED AND INFORMED** 



### Instant software updates OVER THE AIR specs

Vehicle undercar repair information

Always be up-to-date





#### **geoliner770** IMAGING ALIGNER Technical Service Bulletins Recalls

Specifications Torque specs Suspension information Steering information Repair information

#### ALL WHEEL DRIVE POWER TRANSFER UNIT FAILURE

#### TECHNICAL SERVICE BULLETIN

Reference Number(s): 21-05-00, Date of Issue: July 28, 2000 Related Ref Number(s): 21-05-00

#### ARTICLE BEGINNING

#### ALL WHEEL DRIVE POWER TRANSFER UNIT FAILURE

Model(s): 1996-2000 Chrysler (NS) Town & Country: 1996-2000 Dodge (NS) Caravan: 1996-2000 Plymouth (NS) Voyager: 1996-2000 Chrysler (GS) Voyager (International Markets): 2001 Chrysler (RS) Town & Country: 2001 Dodge (RS) Caravan: 2001 Plymouth (RS) Voyager: 2001 Chrysler (RG) Voyager (International Markets)

Group: Transmission

Bulletin No.: 21-05-00

Date: July 28, 2000

#### DISCUSSION

The All Wheel Drive (AWD) system used on Minivans uses a Power Transfer Unit (PTU) that connects the front drive components to the rear drive components. The PTU may fail if identical tires are not used on all four wheels. This kind of PTU failure is the result of extreme heat build up caused by a continuous difference of rotation speeds and torque transfer between the front and rear drive components when different size tires are used on the front wheels versus the rear wheels.

A difference in tire circumference measurements as small as 0.5% is enough to cause a PTU failure PTU failures related to mismatched tires are not warrantable.

Important points to be remembered and to remind AWD minivan vehicle operators:

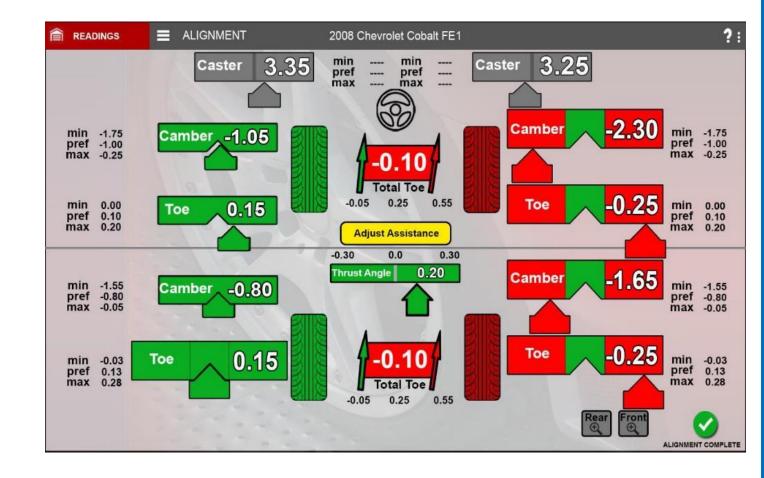
- Tires should be rotated every 7,500 miles or less to maintain even tread wear.
- Correct tire air pressure must be maintained.
- When tire replacement is necessary all 4 tires must be replaced with a matched (same manufacturer, model, and size) set.



**geoliner770** IMAGING ALIGNER Easy to Read Meters

## Watch it here in real time

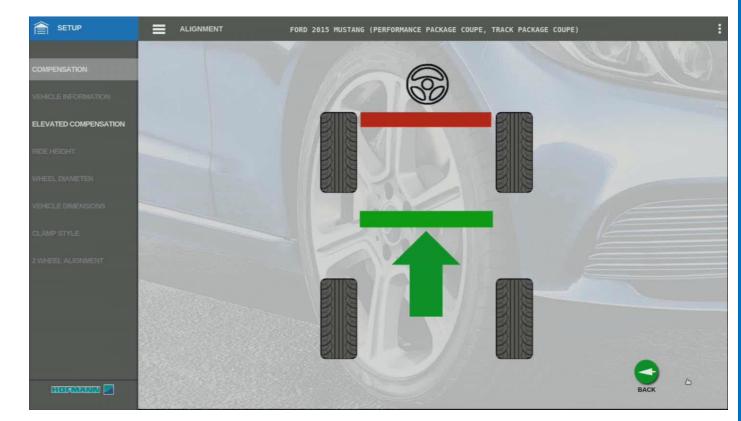
Simple meters deliver a powerful visual aid for fast and precise adjustments with real time feel and Dock and Lock feature





## **geoliner770** IMAGING ALIGNER No Wait Positioning

## Watch it here in real time



Fast and no wait vehicle positioning means you get to the numbers in less time

Start adjusting faster Get more alignments out the door

Video should start automatically



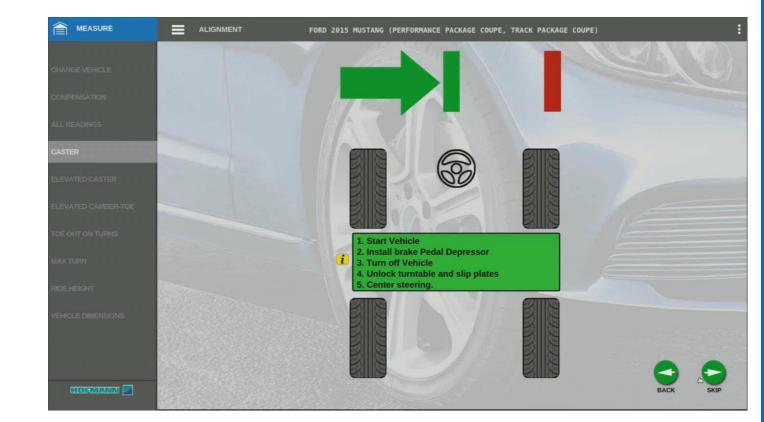
## **Geoliner770** IMAGING ALIGNER Ultra Fast Caster Measurement

# No wait and no stop caster | SAI measurements

Continuous uninterrupted measurement

More speed where it counts

## Watch it here in real time



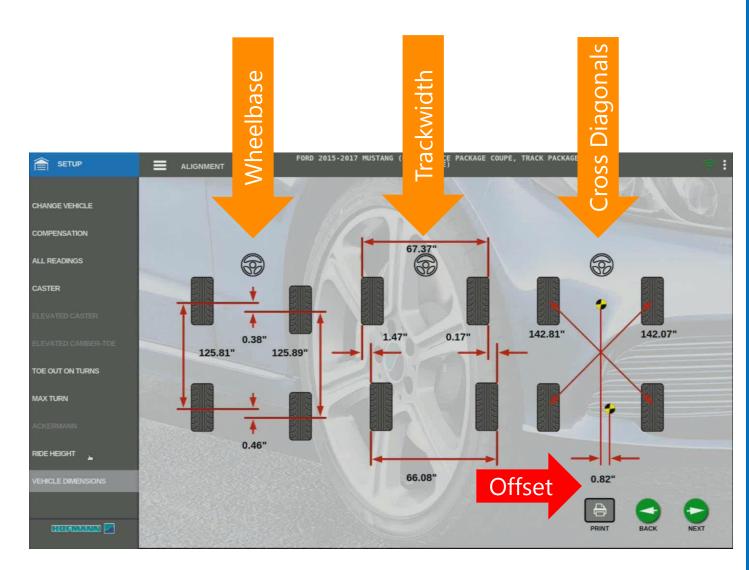
Video should start automatically



## **geoliner770** IMAGING ALIGNER Vehicle Dimensioning

Intelligent application screen only displays if there is a reason for it

- Vehicle has been in a crash
- Came from a body shop
- Powerful diagnostic tool
- Frame is not square
- Cradle has shifted



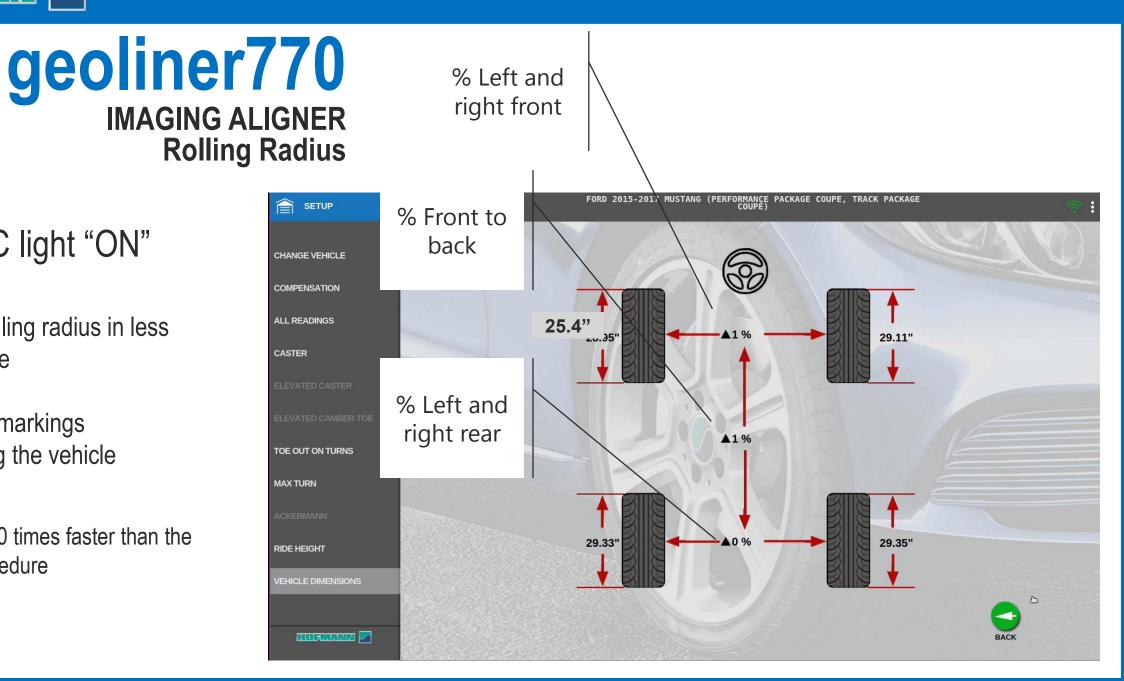


### ABS ESC light "ON"

Check for rolling radius in less than a minute

- No chalk •
- No floor markings
- No rolling the vehicle

That's 15 to 30 times faster than the standard procedure

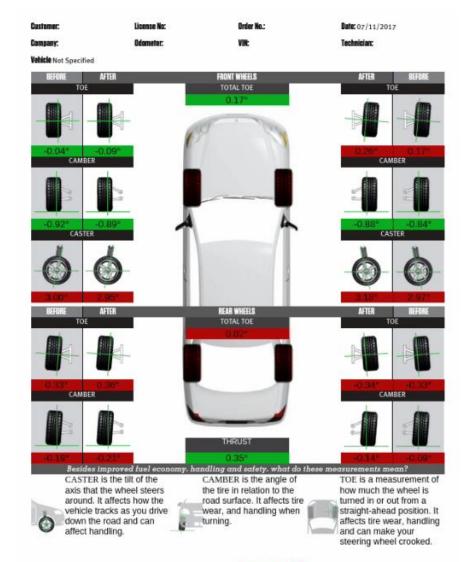






# Selection of various printout options to suite your taste

• Customer friendly before and after print out



Your vehicle has been aligned using a precision HOFMANN Z wheel aligner.

1.4.0, United States Domestic, US2017R02



## **geoliner770** IMAGING ALIGNER Reports

Selection of various printout options to suite your taste

- Technician's report
- All angles on one easy to read page

Date:07/11/2017 Technician: Order No.:

Company:			Odom	eter:			VIN:						
				LEFT				RIGHT					
			FACT	ORY SPECIFIC	TION		1	FACTORY SPECIFICATION					
		INITIAL	Min	Preferred	Max	FINAL		FINAL	Min	Preferred	Max	INITIAL	
	TOE	-0.04°	-0.10°	0.00°	0.10°	-0.09°	-		0.26°	-0.10°	0.00°	0.10°	0.17°
FRONT	CAMBER	-0.92°	-1.78°	-1.03°	-0.28°	-0.89°		-0.88°	-1.78°	-1.03°	-0.28°	-0.84°	
	CASTER	3.00°	6.16°	6.91°	7.66°	2.95°	0	3.18°	6.16°	6.91°	7.66°	2.97°	
DEAD	TOE	0.33°	0.01°	0.12°	0.21°	0.36°		-0.34°	0.01°	0.12°	0.21°	-0.33°	
REAR	CAMBER	-0.19°	-2.25°	-1.50°	-0.75°	·0.21°	1 march	-0.14°	·2.25°	-1.50°	-0.75°	-0.09°	
SAI		14.18°				14.18°	1 1 1	14.21°				14.21°	
INCLUDED ANGL	LE	13.26°				13.29°	1	13.33°				13.37°	
TOE OUT ON TUR	DE DUT ON TURNS Maximum turns						1						
MAXIMUM TUR													
TOE CURVE CHANGE													
FRONT RIDE HEI	RONT RIDE HEIGHT		1.45"	1.92"	2.39"				1.45"	1.92"	2.39"		
REAR RIDE HEIG	HT		0.87"	1.26"	1.65"				0.87"	1.26"	1.65"		

Vehicle Not Specified

TOTAL MEASUREMENT										
INITIAL Min Preferred Max FIN										
TOTAL FRONT TOE	0.13°	-0.20°	0.00°	0.20°	0.17°					
TOTAL REAR TOE	0.00°	0.03°	0.23°	0.43°	0.02°					
REAR THRUST	0.33°	-0.50°	0.00°	0.50°	0.35°					
FRONT SETBACK	0.37"				0.37"					
REAR SETBACK	0.44"				0.46"					
TRACK WIDTH DIFF.	1.28"				1.29"					
WHEEL BASE DIFF.	0.07"				0.09"					
FRAME ANGLE	0.00°				0.00°					

License No:

Customer:

Your vehicle has been aligned using a precision



1.4.0, United States Domestic, US2017R02





Selection of various printout options to suite your taste

• Audit report with vehicle dimensioning

Customer: Company:	License No: Odometer:	Order No.: VIN:	Date: 07/11/2017 Technician:
Vehicle Not Specified			
Aligr	ment Audit Fail	Vehicle	Dimensioning Pass
Additio	nal Inspection Recommended		
F	ront Total Toe	Fr	ont Track Width
	0.13°		67.37"
Left Front	Right Fro	ont Left Front	Right Fro
Camber	Cambe	Diamatas	Tire Diamete
-0.92° Toe	-0.84 <sup>°</sup> Toe	Diameter	29.10
-0.04°	4 0.17°	20.95	25.10
		Left	Right
		Wheel Base	Wheel Base
Left Rear	Right Re		125.88
Camber	Cambe	Contraction of the Association of the	Right Re
-0.19° Toe	-0.09°	Tire Diameter	Tire
0.33°	-0.33		29.33
R	ear Total Toe	R	ar Track Width
	0.00°		66.09"
		Cr	oss Diagonal
	lignment is out of the manufactur ons and tolerance range.	er's	
N	IEXT STEPS		TR at
Verify and inspect th			
insure accurate		140	2.08" 142.79"
3. Check the tire s	izes for mismatched tires. pension and steering system		
	signs of wear or damage.	The may tire	Difference diameter difference
Repair or replace prior to per	worn or damaged component forming wheel alignment.	S on this vehicl	e:
		this vehicle:	
		difference on	this vehicle: 0.07"

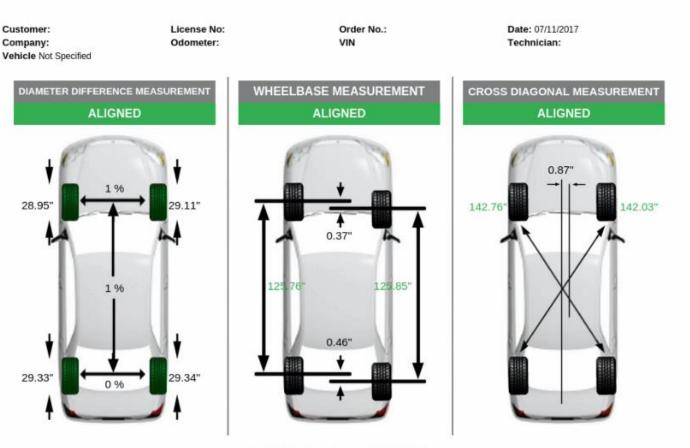
Your vehicle has been aligned using a precision HOFMANN Z wheel aligner.



## **geoliner770** IMAGING ALIGNER Reports

Selection of various printout options to suite your taste

- Collision blueprint report
- Vehicle dimensioning
- Cross diagonal
- Offset



1.4.0, United States Domestic, US2017R02





## **SMART** WARN | COMPENSATE | ALERT

Like having a buddy watching your back



A unique feature of the geoliner770 is the ability to detect circumstances that would lead to a bad alignment

There are three levels of error detection

## COMPENSATE

WARN

**ALERT** 



#### Level 1

The machine has detected a potential error and will compensate or make the necessary corrections

You will have a great alignment

## COMPENSATE



#### Level 2

The machine has detected a potential error and will compensate or make the necessary corrections and is advising you of the condition

You will still have a great alignment

## COMPENSATE

WARN



Level 3

The machine has detected an issue and is informing you that this may not be a good alignment

Please proceed and fix the issue

## COMPENSATE

WARN

**ALERT** 





# FAST, EASY TO USE

Built from the ground up for **SPEED** 

with mobility, flexibility, and productivity in mind





## PROFITABLE

Example of a successful Investment summary



## **INVESTMENT SUMMARY**

			SUMMARY					
1	Base on	123	Cars per week					
2	On a	4	Additional wheel alignments per day					
3	and paying the technician	\$ 25.00	per hour or per alignment					5 years later
4	Initial investment	\$ 43,000.00		40,0	00 placed in a CD fo	or 5 years	1.85%	\$3,700.00
5	Year 1 return	\$ 59,012.51						
6	Year 2 return	\$ 63,893.66	with a 5% increase in wheel service charge					
7	Year 3 return	\$ 69,018.87	with a 5% increase in wheel service charge					
8	Year 4 return	\$ 74,400.34	with a 5% increase in wheel service charge					
9	Year 5 return	\$ 80,050.88	with a 5% increase in wheel service charge					
10								
	Equipment capitlization over 5 years	\$ 57,389.52						
12	Net revnue of alignment service	\$ 403,765.78						
	Net profit over 5 years	\$ 346,376.26	From wheel alignment only no parts no labor					

### **GEOLINER770 VIDEO**



### **CONNECTED AND INFORMED**







WORKSPACE MONITORING

## PUT ONE TO WORK IN YOUR SHOP TODAY

Perfect alignment every time